

Message Text

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R 312300Z JAN 75

FM SECSTATE WASHDC

TO AMEMBASSY MOSCOW

UNCLAS STATE 023274

E.O. 11652: N/A

TAGS: BTRA, UR

SUBJECT: FOLLOW UP ON MORTON CHEMICAL COMPANY PROPOSAL

1. MORTON CHEMICAL COMPANY HAS HELD DISCUSSIONS WITH SOVIET OFFICIALS OVER PAST SEVERAL MONTHS REGARDING SALE OF 3 1/2 MILLION IN EPOXY HOLDING COMPOUND FOR ENCAPSULATION OF ELECTRONIC COMPONENTS. LAST DIRECT CONTACT WAS IN MOSCOW IN DECEMBER AT WHICH TIME MORTON WAS ASSURED CONTRACT WAS IN THE OFFING. SINCE THAT TIME SOVIETS HAVE NOT RESPONDED TO SEVERAL LETTERS AND TELEXES FROM MORTON. COMPANY PARTICULARLY CONCERNED SINCE REPRESENTATIVE IS NOW SCHEDULED TO TRAVEL TO MOSCOW IN MARCH. CHIEF SOVIET CONTACTS HAVE BEEN LEONID M. CHUVANOV, CHIEF OF SECTION, MINISTRY OF ELECTRONICS INDUSTRY AND D.A. SOLOVYKH, SOYUZCHIMEXPORT. ACTION REQUESTED: COMMERCIAL OFFICE REQUESTED TO CONTACT ABOVE OFFICIALS TO DETERMINE STATUS OF MORTON PROPOSAL. KISSINGER

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Message Attributes

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Margaret P. Grafeld
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